

BALANCE SHEET

As at Sep.30, 2014

Unit: VND

No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		284.739.315.702	232.881.098.700
I	Cash & Cash equivalents	110		104.191.957.291	83.664.567.396
1	Cash	111	V.01	27.465.752.945	29.778.160.021
2	Cash equivalents	112		76.726.204.346.00	53.886.407.375.00
II	Short-term financial investments	120	V.02	-	-
1	Short-term investments	121		-	-
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		128.254.711.997	102.775.807.505
1	Trade accounts receivables	131		124.086.323.796	102.027.917.784
2	Prepayment to suppliers	132		6.584.992.742	3.893.565.396
3	Short-term intercompany receivables	133		-	-
4	Receivables on percentage of construction contract completion	134		-	-
5	Other receivables	135	V.03	3.064.331.221	3.087.791.130
6	Provision for short-term doubtful debts	139		(5.480.935.762)	(6.233.466.805)
IV	Inventories	140		47.799.892.408	41.151.120.966
1	Inventories	141	V.04	47.799.892.408	41.151.120.966
2	Provision for devaluation of inventories	149		-	-
V	Other short-term assets	150		4.492.754.006	5.289.602.833
1	Short-term prepaid expenses	151		1.887.587.640	1.297.021.836
2	VAT deductible	152		470.558.201	372.831.432
3	Tax and accounts receivable from State budget	154	V.05	372.678.165	317.610.555
4	Other short-term assets	158		1.761.930.000	3.302.139.010
B	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		459.586.208.827	457.409.004.580
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
3	Long-term inter-company receivables	213	V.06	-	-
4	Other long-term receivables	218	V.07	-	-
5	Provision for long-term doubtful debts	219		-	-
II	Fixed assets	220		218.505.826.137	222.920.130.107
1	Tangible fixed assets	221	V.08	132.744.335.602	152.110.626.139
	- Historical cost	222		287.460.042.808	284.126.996.584
	- Accumulated depreciation	223		(154.715.707.206)	(132.016.370.445)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225		-	-
	- Accumulated depreciation	226		-	-
3	Intangible fixed assets	227	V.10	1.074.086.214	1.142.955.231
	- Historical cost	228		2.011.001.600	2.011.001.600
	- Accumulated depreciation	229		(936.915.386)	(868.046.369)

	4	Construction in progress	230	V.11	84.687.404.321	69.666.548.737
III		Property investment	240	V.12	155.238.208.507	158.137.919.587
		- Historical cost	241		177.250.751.137	177.250.751.137
		- Accumulated depreciation	242		(22.012.542.630)	(19.112.831.550)
IV		Long-term financial investments	250		-	-
	1	Investment in subsidiaries	251		-	-
	2	Investment in associate or joint-venture companies	252		-	-
	3	Other long-term investments	258	V.13	-	-
	4	Provision for devaluation of long-term financial investments	259		-	-
V		Other long-term assets	260		85.842.174.183	76.350.954.886
	1	Long-term prepaid expenses	261	V.14	76.873.601.320	68.713.383.099
	2	Deferred income tax assets	262	V.21	2.159.790.981	2.528.118.791
	3	Others	268		6.808.781.882	5.109.452.996
VI.		Goodwill	269		-	-
		TOTAL ASSETS (270 = 100+200)	270		744.325.524.529	690.290.103.280

	RESOURCES		Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5	
A		LIABILITIES (300 = 310+330)	300		254.969.248.410	233.458.384.954
I		Short-term liabilities	310		67.128.736.995	51.857.106.316
	1	Short-term borrowing	311	V.15	-	14.911.581.546
	2	Trade accounts payable	312		17.084.364.238	6.537.240.265
	3	Advances from customers	313		973.819.585	6.875.107.853
	4	Taxes and payable to state budget	314	V.16	23.606.949.717	4.461.014.779
	5	Payable to employees	315		9.580.320.244	395.748.091
	6	Payable expenses	316	V.17	470.593.000	9.635.019.013
	7	Intercompany payable	317		-	-
	8	Payable in accordance with contracts in progress	318		-	-
	9	Other short-term payables	319	V.18	3.481.682.268	9.041.394.769
	10	Provision for short-term liabilities	320		-	-
	11	Bonus and welfare fund	323		11.931.007.943	-
II		Long-term liabilities	330		187.840.511.415	181.601.278.638
	1	Long-term accounts payable-Trade	331		-	-
	2	Long-term intercompany payable	332	V.19	-	-
	3	Other long-term payables	333		-	-
	4	Long-term borrowing	334	V.20	-	-
	5	Deferred income tax payable	335	V.21	-	-
	6	Provision for unemployment allowance	336		-	-
	7	Provision for long-term liabilities	337		23.937.268.881	23.889.375.096
	8	Unrealised revenue	338		163.903.242.534	157.711.903.542
	9	Scientific and Technological Development fund	339		-	-
B		OWNER'S EQUITY	400		489.356.276.119	456.831.718.326
I		Capital sources and funds	410	V.22	489.356.276.119	456.831.718.326
	1	Paid-in capital	411		180.000.000.000	180.000.000.000
	2	Capital surplus	412		37.000.000.000	37.000.000.000
	3	Other capital of owner	413		-	-
	4	Treasury stock	414		-	-

5	Asset revaluation differences	415		-	-
6	Foreign exchange differences	416		-	-
7	Investment and development fund	417		167.671.798.111	164.082.118.241
8	Financial reserve fund	418		32.171.974.965	28.582.295.095
9	Other fund belong to owner's equity	419		-	-
10	Retained after-tax profit	420		72.512.503.043	47.167.304.990
11	Capital for construction work	421		-	-
II	Budget sources	430		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
C	MINARITY INTEREST	500		-	-
	TOTAL RESOURCES	440		744.325.524.529	690.290.103.280

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INCOME STATEMENT

Quarter 3/2014

Items	Code	Note	Quarter 3		Accumulation fr. Jan. 01 to Jun. 30	
			2014	2013	2014	2013
1	2	3	4	5	6	7
1. Revenue of sales and services	01	VI.25	164.912.234.863	131.407.518.547	439.076.037.730	382.165.992.102
2. Deductions	02		-	-	4.037.633	-
3. Net sales and services (10 = 01 - 02)	10		164.912.234.863	131.407.518.547	439.072.000.097	382.165.992.102
4. Cost of sales	11	VI.27	101.296.728.392	82.774.867.978	283.468.785.205	243.813.481.121
5. Gross profit (20= 10-11)	20		63.615.506.471	48.632.650.569	155.603.214.892	138.352.510.981
6. Financial income	21	VI.26	(115.996.333)	(71.213.145)	840.387.919	1.755.951.162
7. Financial expenses	22	VI.28	-	-	-	2.408.775.850
- In which: Interest expense	23		-	-	-	2.408.775.850
8. Selling expenses	24		20.431.100.891	14.096.461.995	46.907.154.459	36.066.491.288
9. General & administrative expenses	25		8.087.898.375	7.281.691.058	22.230.006.516	22.176.916.483
10. Net operating profit [30=20+(21-22)-(24+25)]	30		34.980.510.872	27.183.284.371	87.306.441.836	79.456.278.522
11. Other income	31		2.752.321.394	2.107.271.368	10.730.907.353	4.737.960.071
12. Other expenses	32		2.563.026.109	1.483.718.214	5.000.875.937	4.040.106.514
13. Other profit (40=31-32)	40		189.295.285	623.553.154	5.730.031.416	697.853.557
14. Profit or loss in joint venture	45		-	-	-	-
15. Profit before tax (50=30+40)	50		35.169.806.157	27.806.837.525	93.036.473.252	80.154.132.079
16. Current corporate income tax expenses	51	VI.30	8.200.201.946	7.197.338.427	20.874.548.038	20.863.913.539
17. Deferred corporate income tax expenses	52	VI.30	(186.643.871)	(278.492.565)	368.327.810	(404.533.091)
18. Profit after tax (60=50-51-52)	60		27.156.248.082	20.887.991.663	71.793.597.404	59.694.751.631
18.1 Profit after tax of minorities	61		0	0	0	0
18.2 Profit after tax of the parent company's shareholders	62		27.156.248.082	20.887.991.663	71.793.597.404	59.694.751.631
19. EPS (VND/share)	70		1.518	1.145	3.990	3.239

CASH FLOW STATEMENT
Quarter 3/2014 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Cash received from sale or services and other revenue	01		373.463.382.910	351.477.127.058
2. Cash paid for supplier	02		(250.763.190.391)	(238.455.985.885)
3. Cash paid for employee	03		(31.814.126.707)	(28.998.869.643)
4. Cash paid for interest	04		-	-
5. Cash paid for corporate income tax	05		(17.587.842.274)	(21.490.167.199)
6. Other receivables	06		38.475.587.978	32.727.245.056
7. Other payables	07		(61.903.046.313)	(58.374.610.653)
Net cash provided by (used in) operating activities	20		49.870.765.203	36.884.738.734
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(3.208.871.143)	(19.220.577.325)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		152.151.521	490.493.181
3. Cash paid for lending or purchase debt tools of other companies	23		-	-
4. Withdrawal of lending or resale debt tools of other companies	24		-	-
5. Cash paid for joining capital in other companies	25		-	-
6. Withdrawal of capital in other companies	26		-	-
7. Cash received from interest, dividend and distributed profit	27		370.207.095	768.507.710
Net cash used in investing activities	30		(2.686.512.527)	(17.961.576.434)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				-
1. Cash received from issuing stock, other owners' equity	31		-	-
2. Cash paid to owners equity, repurchase issued stock	32		-	-
3. Cash received from long-term and short-term borrowings	33		-	-
4. Cash paid to principal debt	34		-	-
5. Cash paid to financial lease debt	35		-	-
6. Dividend, profit paid for owners	36		(27.000.000.000)	(32.400.000.000)
Net cash (used in) provided by financing activities	40		(27.000.000.000)	(32.400.000.000)
Net cash during the period (20+30+40)	50		20.184.252.676	(13.476.837.700)
Cash and cash equivalents at beginning of year	60		83.664.567.396	89.690.721.507
Influence of foreign exchange fluctuation	61		343.137.219	817.846.013
Cash and cash equivalents at end of year (50+60+61)	70		104.191.957.291	77.031.729.820